

ERP Software to Manage the Unique Needs of Seafood Companies

Run smoother seasons with ERP built for the way seafood processors actually work.



Built for Seafood Business Models

Fisheries / Off Loaders/ First Receivers

Companies buying wild seafood direct from vessels and providing services to fishers including; sales of supplies, issuing loans, catch reporting, settlements, and crew payments. Fish tickets must properly manage taxes, deductions, and premiums as well as multiple re-pricing that updates the regulatory reporting.

Manufacturers & Value-Added Processors

Companies producing WIP products and finished goods, including combining multiple items to produce one or more finished goods. Production management and costing are critical. Products are often transferred between multiple facilities, requiring real-time inventory in each facility.

Distributors, Importers, & Traders

Companies buying bulk product for sale out of multiple 3PL facilities. Visibility to inbound purchase orders is key to managing real time inventory. Flexible costing is required to provide accurate profit analysis. Easy access to the sales system to manage complex brokerage, rebates, and delivered freight is essential.

“Consistency and knowledge were the biggest differentiators between NLP and other ERP providers we’ve worked with. NorthScope has given us better business intelligence so that decisions that were previously made on a gut feeling or instinct can now be made or confirmed using data that is easy to access and analyze.”



Michael Kotok
President, Arctic Fisheries

Operational Benefits for Seafood Processors

- **Smoother seasons:** Built to support seasonal operations so teams can stay focused and productive during peak periods.
- **Features your team actually uses:** No feature bloat or unused modules. Just the tools seafood processors rely on every day.
- **Faster, more confident decisions:** Real-time visibility across operations and financials without stitching together systems.
- **Less manual work:** Integrated workflows reduce spreadsheets, rework, and costly errors.
- **Support that knows your business:** The same team that implements the system also supports it, so your people get answers fast.

Core Capabilities for Seafood Operations:

Inventory & Production Control

- **Real-Time Inventory:** On hand and available balances by Item & Lot wherever you have product. Further manage balances by location in your facilities or Warehouse Lot in 3PL facilities.
- **Production:** Record production on a single transaction. Use Production Orders to schedule production and determine availability of inputs ahead of time.

Compliance & Traceability

- **Traceability:** Inventory history is maintained by Item, Lot, Site, and transaction type to ensure you know where your products came from and where they went.
- **Fisherman Accounting:** The most comprehensive solution to manage the unique challenges faced by off loaders and first receivers and can be run as a stand-alone or with full ERP functionality.

Financials & Cost Visibility

- **Integrated Accounting:** All transactions update the general ledger. Accounts can be viewed individually or rolled up by Cost Center, Division, or Department.
- **Costing:** Manage Costs by Item or Lot. Works whether costs are known at time of purchase, production, or updated later.

Sales, Purchasing & Margin Management

- **Sales:** Enter or import orders to update inventory in real time. View margins and manage freight, rebates, and brokerage expenses.
- **Purchasing:** POs provide visibility to inbound product and manage discrepancies between ordered, received, and invoiced quantities.

Reporting & Decision Support

- **Business Analysis:** Easy access to all your data in formats that allow you to quickly analyze sales, purchasing, or production any way you want.

"The NorthScope team has been great to work with – we really appreciate the time and attentiveness they've given us as they consistently came with suggestions for solving problems as if they were a part of our team and really invested in our success. Their ability to get our companies up and running in such a short amount of time with a system that is more flexible and easier to use than what we were previously using made a huge difference in what ended up being a record-setting season for us."



Kim Partridge
Fleet Accounting Manager

Get Started

If you are evaluating ERP solutions for your seafood operation, now is the time to choose a system that fits your business instead of forcing your business to fit the system.

Contact us to request a demo or speak with a seafood ERP expert.

Email info@gonorthscope.com or visit www.gonorthscope.com



NorthScope is the only **ERP for seafood and agriculture processors** built around the end-user experience. Processors get smoother seasons, personal support, and tools shaped by the people doing the work.



www.gonorthscope.com
info@gonorthscope.com
425.908.0965

